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COUNTY OF MENDOCINO

DEPARTMENT OF **AGRICULTURE** 890 N BUSH STREET

KAREN ROSS, SECRETARY CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE and

THE HONORABLE BOARD OF SUPERVISORS OF MENDOCINO COUNTY

Carre Brown –District 1 John McCowen – CHAIR - District 2 Dan Hamburg – District 5 John Pinches – District 3 **Kendall Smith – District 4**

I am pleased to submit, in accordance with Section 2279 of the California Food and Agricultural Code, the 2011 Mendocino County Crop Report.

The total gross agricultural value for all commodities produced in 2011 was \$174,492,410, which represents a very slight increase from 2010. The leading category in agricultural commodities was wine grapes, with a value of \$71,595,800. Agricultural production, excluding timber, had a value of \$115,407,300. Timber represents the second highest value commodity, with a gross mill value of \$59,085,110. Mendocino County ranked 4th in the state in timber volumes for 2011.

The 2011 growing season was characterized by an extended wet spring, notable June rains, a cooler than average summer and significant early fall rains. These weather conditions negatively impacted grape and nut crops but improved pasture and rangeland quality and valuations. Pears experienced an 11% overall increase in revenues on very strong production volumes combined with good cannery prices. Livestock and livestock products also had positive gains in 2011, reflecting improved market conditions for these commodities.

This crop report represents only the gross value of agricultural commodities and livestock produced in Mendocino County. It does not reflect net farm income or the costs of production.

I would like to express my gratitude to all those who contributed to this report, including all of the growers, packers and processors that provided the necessary information. I would also like to thank the University of California Cooperative Extension, and my staff, particularly Jennifer Krauss, for their invaluable assistance and contributions.

Respectfully submitted,

Chuck Morse

Agricultural Commissioner/Sealer

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MENDOCINO COUNTY DEPARTMENT OF AGRICULTURE

CHUCK MORSE

Agricultural Commissioner / Sealer of Weights and Measures

ANNUAL CROP REPORT FOR 2011

* * * * * * * * * * * * * * * * * * * **STAFF** (VACANT) . . . • Assistant Agricultural Commissioner / Assistant Sealer of Weights & Measures **RAY HARRIE** . . . Ag/Measurement Standards Specialist III DIANE CURRY . . Ag/Measurement Standards Specialist III TASHINA SIMON Ag/Measurement Standards Specialist I AARON HULT Ag/Measurement Standards Specialist I JENNIFER KRAUSS Office Manager CARALYN GULSETH Staff Assistant II **SEASONAL INSPECTORS** Sheryl Greene Sam Upton Ray Hall Bill Kubran * * * * * * * * * * * * * * * * * * **BOARD OF SUPERVISORS** CARRE BROWN District 1 JOHN McCOWEN District 2 JOHN PINCHES District 3 KENDALL SMITH District 4 DAN HAMBURG District 5

FRUIT AND NUT CROPS

| COMMODITY | YEAR | BEARING
ACREAGE | TONS PER
ACRE | PRODUCTION
IN TONS | | \$ PER
TON | | VALUE |
|----------------------|---------------------|-------------------------|-------------------|-------------------------|-----------|---------------|--------------------|--|
| APPLES, TOTAL | 2011 | 227 | 10 | 2,270 | \$ | 432.00 | \$ | 987,900 |
| AIT EEG, TOTAL | 2010 | 225 | 8.8 | 1,982 | \$ | 659.00 | \$ | 1,305,600 |
| Fresh | 2011 | 1 | | 704 | \$ | 974.00 | \$ | 685,700 |
| | 2010 | | | 1,070 | \$ | 1,050.00 | \$ | 1,123,500 |
| Other | 2011 | | | 1,566 | \$ | 193.00 | \$ | 302,200 |
| (Dried, Juice, etc.) | 2010 | | | 912 | \$ | 210.00 | \$ | 191,500 |
| WINE GRAPES, TOTAL | 2011 | 16,679 | 3.4 | 57,383 | \$ | 1,237 | \$ | 71,595,800 |
| | 2010 | 16,657 | 4.0 | 65,844* | \$ | 1,122 | • | \$73,800,900* |
| White | 2011 | 6,110 | 4 | 24,375 | | | | |
| Varieties | 2010 | 6,068 | 5 | 30,505 | Add | | | |
| 5. / | 2011 | 40 500 | 0.4 | | | | | |
| Red
Varieties | 2011
2010 | 10,569
10,590 | 3.1
3.3 | 33,008
35,339 | ARCH THE | ALC: N | State of the last | Section 1 |
| vaneues | 2010 | 10,590 | 3.3 | 33,339 | - | ففضع |) 10 (10) 2 | S IN COLUMN TO A STATE OF THE S |
| PEARS, TOTAL (1) | 2011 | 1,355 | 20.5 | 27,718 | \$ | 415.10 | \$ | 11,505,700 |
| | 2010* | 1,357 | 15.0 | 21,619 | \$ | 477.60 | \$ | 10,325,300 |
| Bartlett (2) | 2011 | 1,183 | 20.6 | 24,425 | \$ | 347.10 | \$ | 8,477,900 |
| | 2010* | 1,192 | 16 | 19,243 | \$ | 395.00 | \$ | 7,611,700 |
| Canning | 2011 | | | 16,665 | \$ | 239.00 | \$ | 3,982,900 |
| Canning | 2011 | | 6. | 12,824 | \$ | 270.00 |
\$ | 3,462,500 |
| | | | 1 | , | | | | |
| Fresh (2) | 2011 | | | 5,582 | \$ | 769.00 | \$ | 4,292,500 |
| | 2010 | | | 4,846 | \$ | 827.00 | \$ | 4,007,600 |
| Other | 2011 | | | 2,178 | \$ | 93.00 | \$ | 202,500 |
| (Baby Food | 2010 | | | 1,573 | \$ | 90.00 | \$ | 141,600 |
| Dried, Paste) | | 2 | | | | | | |
| Bosc (2) | 2011 | 105 | 22.1 | 2,321 | \$ | 789.00 | \$ | 1,831,300 |
| | 2010 | 107 | 15.0 | 1,605 | \$ | 1,024.00 | \$ | 1,643,500 |
| Red (2) | 2011 | 67 | 14.5 | 972 | \$ | 1,231.00 | \$ | 1,196,500 |
| | 2010* | 58 | 11.5 | 771 | \$ | 1,388.00 | \$ | 1,070,100 |
| MISC. TOTAL (3) | 2011 | 222 | | | | | \$ | 1,250,000 |
| | 2010* | 236 | | | | | \$ | 1,600,000 |
| TOTALS | 2011 | 18,483 | | | | | \$ | 85,339,400 |
| | 2010* | 18,497 | | | | | \$ | 87,134,900 |

⁽¹⁾ Does not include misc./other pears. See (3)

Some Values throughout this report may not compute exactly due to computational rounding.

⁽²⁾ The fresh values listed for pears are FOB values. The actual average prices paid per ton to the growers (farm gate values)

for 2011 were: Bartlett \$249, Bosc \$265, and Reds \$363.

for 2010 were: Bartlett \$280, Bosc \$475, and Reds \$401.

⁽³⁾ Miscellaneous includes berries, cherries, chestnuts, olives, other pears, peaches, persimmons, pistachios and walnuts *2010 revised

FRUIT, NUT, AND GRAPEVINE ACREAGE

| СКОР | ACRES
BEARING | ACRES
NON-BEARING | TOTAL |
|----------------------------------|--------------------------|----------------------|--------------------------|
| APPLES | 252 | 1 | 253 |
| WINE GRAPES, TOTAL | 16,679 | 490 | 17,169 |
| Red
White | 10,569
6,110 | 214
276 | 10,783
6,386 |
| OLIVES | 88 | 17 | 105 |
| PEARS, TOTAL | 1,379 | 9 | 1,388 |
| Bartlett
Red
Bosc
Other | 1,183
67
105
24 | 9
0
0 | 1,192
67
105
24 |
| WALNUTS, ENGLISH | 41 | 0 | 41 |
| MISCELLANEOUS* | 68 | 3 | 71 |
| TOTALS | 18,507 | 520 | 19,027 |

^{*}Miscellaneous includes: Berries, cherries, chestnuts, guava, peaches, persimmons, pistachios, plums, and table grapes.



| | LIVESTOCK INVENTORIES | |
|---|-----------------------|--------|
| COMMODITY | 2011 | 2010 |
| All Cattle and Calves | 18,800 | 18,000 |
| Beef Cows and Heifers,
2 years and older | 8,800 | 8,600 |
| Milk Cows | 1,425 | 1,400 |
| Sheep and Lambs, all | 9,200 | 9,000 |
| Swine | 1,500 | 1,500 |

LIVESTOCK PRODUCTION

| COMMODITY | YEAR | NO. OF
HEAD | TOTAL CWT**
LIVE WT. | \$ PER | \$ VALUES |
|-------------------|---------------------|-----------------------|-------------------------|-----------------------------|-----------------------------------|
| CATTLE AND CALVES | 2011 2010 | 9,100
8,900 | 63,700 61,766 | \$118.00
\$105.00 | \$7,516,600
\$6,485,400 |
| SHEEP AND LAMBS | 2011 2010 | 3,500 3,300 | 2,905 2,871 | \$158.00
\$109.00 | \$459,000
\$312,900 |
| SWINE | 2011
2010 | 800
850 | 1,256
1,275 | \$66.50
\$54.90 | \$83,500
\$70,000 |
| MISCELLANEOUS* | 2011 2010 | | | | \$800,000
\$850,000 |
| TOTALS | 2011 2010 | | | | \$8,859,100
\$7,718,300 |

^{*}Miscellaneous includes goats, pigeons, poultry, rabbits, turkeys, bison and aquaculture (fish farms).

^{**}CWT= 100 lbs.





LIVESTOCK AND POULTRY PRODUCTS

| COMMODITY | YEAR | PRODUCTION IN LBS. | PER UNIT | \$ VALUE |
|----------------|------------------|----------------------------------|---------------------------|-----------------------------------|
| MILK | 2011 2010 | 236,752 CWT. 232,251 CWT. | \$20.85
\$16.71 | \$4,936,800
\$3,882,000 |
| WOOL | 2011 2010 | 32,400 LB. 31,000 LB. | \$2.05
\$1.99 | \$66,400
\$61,700 |
| MISCELLANEOUS* | 2011 2010 | | | \$1,950,000
\$2,100,000 |
| TOTALS | 2011 2010 | | | \$6,953,200 \$6,043,700 |

^{*}Miscellaneous includes apiary, eggs, emus, cheese, manure, and ostriches.

NURSERY PRODUCTION

| COMMODITY | YEAR | GREENHOUSE
SQUARE FEET | FIELD
ACRES | \$ VALUES |
|-----------------|------|---------------------------|----------------|-------------|
| | | | | |
| Nursery* | 2011 | 152,049 | 52 | \$2,087,000 |
| | 2010 | 190,834 | 59 | \$3,167,000 |
| | | | | |
| Christmas Trees | 2011 | N/A | N/A | \$18,000 |
| | 2010 | N/A | N/A | \$20,000 |
| | | | | |
| TOTALS | 2011 | 152,049 | 52 | \$2,105,000 |
| | 2010 | 190,834 | 59** | \$3,187,000 |
| | | | | |

^{*}Includes turf and cut flowers

^{**2010} revised



VEGETABLE CROPS

| COMMODITY | YEAR | ACRES | \$ VALUES |
|---------------------------|------|-------|-------------|
| Miscellaneous Vegetables* | 2011 | 320 | \$900,000 |
| | 2010 | 320 | \$1,200,000 |

 $^{{}^* \}text{Includes beans, sweet corn, garlic, herbs, melons, peas, potatoes, squash, to matoes, etc.} \\$

| FIELD CROPS | | | | | | |
|---|---------------------|---------------------------|------------------------------|------------------------|---------------------------|-------------------------------------|
| COMMODITY | YEAR | ACRES | YIELD/
ACRE | TOTAL
YIELD | PER
AUM | \$ VALUES |
| IRRIGATED PASTURE | 2011
2010 | 6,000
6,000 | 9.00 AUM*
9.00 AUM* | 54,000 54,000 | \$19.00
\$19.00 | \$1,026,000
\$1,026,000 |
| PASTURE, other (grassland, coast bench) | 2011 2010 | 365,000 365,000 | 1.08 AUM*
.98 AUM* | 394,200 357,700 | \$11.10
\$11.10 | \$4,375,600
\$3,970,500 |
| RANGE | 2011
2010 | 355,000
355,000 | .74 AUM*
.69 AUM* | 262,700 245,000 | \$7.80
\$7.80 | \$2,049,000
\$1,911,000 |
| MISCELLANEOUS** | 2011 2010 | | | | | \$3,800,000
\$4,000,000 |
| TOTALS | 2011 2010 | | | | | \$11,250,600
\$10,907,500 |

^{*}AUM means Annual Unit Month (food required to feed a 1,000 pound steer for one month).

^{**}Miscellaneous includes alfalfa, barley, beans, corn, hay and oats.

FOREST PRODUCTS

| TIMBER | 2011 | 2010 |
|-----------------------------|--------------|--------------|
| Log Production (board feet) | 89,795,000 | 94,724,000 |
| Total Stumpage Value, net | \$25,761,584 | \$29,256,218 |
| Total Value at Mill, gross | \$59,085,110 | \$57,673,418 |

- 1) Calendar year 2011 demonstrated a relatively stable state in timber harvest activity when compared to 2010.
- 2) The modest decrease in harvest yields for Mendocino County from the previously reported year is due to chance and is not considered a significant drop in production from the previous year. The harvest level in Mendocino County represents 100% extraction from private lands. Humboldt County was the only other "timber county" whose production was entirely from private lands.
- 3) The average price for stumpage based on the information provided by the Board of Equalization is approximately \$308/mbf for the timber harvested within Mendocino County. This figure is unchanged from 2010.
- 4) The combined value of delivered value at the mill includes both stumpage (\$308/mbf) and logging and hauling costs (approx. \$350/mbf) for a total value of \$658/mbf=\$59,085,110. The increase in logging and hauling costs from the previous year (2010=\$300/mbf) reflects inflationary impacts of fuel and loss of milling infrastructure requiring longer haul distances.
- 5) Mendocino County produced 7% of the total timber produced in the state in 2011.
- 6) Mendocino County ranked 4th in the state in timber volumes for 2011. The top ranking counties in 2011 were Humboldt, Siskiyou (21% public timber), Shasta (3% public timber), Mendocino and Lassen (7% public timber).

Data based on information from Gregory A. Giusti, U.C. Cooperative Extension.

10 YEAR COMPARISON (LOG PRODUCTION)

| YEAR | Log Production
(Board Feet) | Value at Mill
(Gross) |
|------|--------------------------------|--------------------------|
| 2011 | 89,795,000 | \$59,085,110 |
| 2010 | 94,724,000 | \$57,673,418 |
| 2009 | 43,801,000 | \$25,448,400 |
| 2008 | 92,652,000 | \$67,004,000 |
| 2007 | 103,031,000 | \$74,594,400 |
| 2006 | 110,168,000 | \$86,481,900 |
| 2005 | 120,841,000 | \$89,441,000 |
| 2004 | 109,548,000 | \$66,605,200 |
| 2003 | 112,568,000 | \$68,496,100 |
| 2002 | 97,722,000 | \$53,942,500 |



SUSTAINABLE AGRICULTURE IN 2011

ORGANIC ACRES

| CROPS | | ACRES |
|-----------------------|----------|-------|
| Wine grapes | | 3,994 |
| Fruits & Nuts | LICDA | 303 |
| Vegetables | (USDA) | 37 |
| Herbs | ORGANIC | 45 |
| Pasture/Forage/Grain | | 5,420 |
| Nursery & Cut Flowers | | 7 |
| | TOTAL | 9,806 |

PEST EXCLUSION

Parcel Post & Truck Shipment Inspections

| SHIPMENTS INSPECTED | EXOTIC PESTS INTERCEPTED | SHIPMENTS REJECTED |
|---------------------|---------------------------------|--------------------|
| 1380 | 3 | 4 |

BIOLOGICAL CONTROL

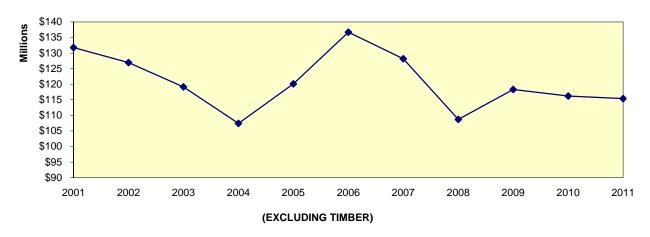
| | BIO-CONTROL AGENT | SCOPE OF PROGRAM |
|---|--|-------------------------|
| , | Bull Thistle Gall Fly | 3 Sites |
| | Gorse Weevil | Generally Distributed |
| | Gorse Spider Mite | Generally Distributed |
| | Italian Thistle Seed Head Weevil | Widely Distributed |
| | Klamath Weed Beetles | Widely Distributed |
| | Klamath Weed Root Borers | Widely Distributed |
| | Puncture Vine Seed Weevil | Generally Distributed |
| | Puncture Vine Stem Weevil | Generally Distributed |
| | Tansy Ragwort Cinnabar Moth | Established |
| | Tansy Ragwort Flea Beetle | Established |
| | Yellow Starthistle Seed Head Weevil | Widely Distributed |
| | Yellow Starthistle Gall Forming Fly | Widely Distributed |
| | Yellow Starthistle Hairy Weevil | Generally Distributed |
| | Ash Whitefly Stingless Wasp | Established |
| | Peacock Fly #2 (Chaetorellia succinea) | Widely Distributed |





Yellow Starthistle Hairy Weevil Tansy Ragwort Cinnabar Moth
Photos taken by and courtesy of Mark Schwarzlander, University of Idaho, bugwood.org

VALUE OF MENDOCINO COUNTY AGRICULTURE 2001 - 2011



2011 MILLION DOLLAR CROPS

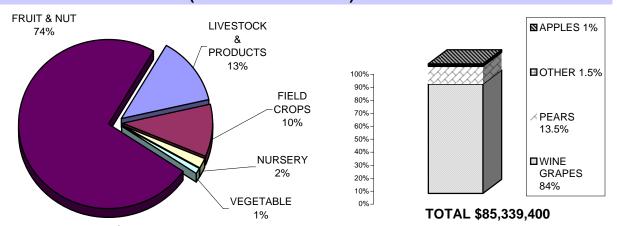
| WINE GRAPES | \$
71,595,800 |
|--------------------|------------------|
| TIMBER | \$
59,085,110 |
| BARTLETT PEARS | \$
8,477,900 |
| CATTLE & CALVES | \$
7,516,600 |
| MILK | \$
4,936,800 |
| PASTURE | \$
4,375,600 |
| NURSERY | \$
2,105,000 |
| BOSC PEARS | \$
1,831,300 |
| RED PEARS | \$
1,196,500 |
| PASTURE, IRRIGATED | \$
1,026,000 |



SHARES OF AGRICULTURAL VALUE MENDOCINO COUNTY 2011

ALL AGRICULTURE (EXCLUDING TIMBER)

FRUIT & NUT CROPS



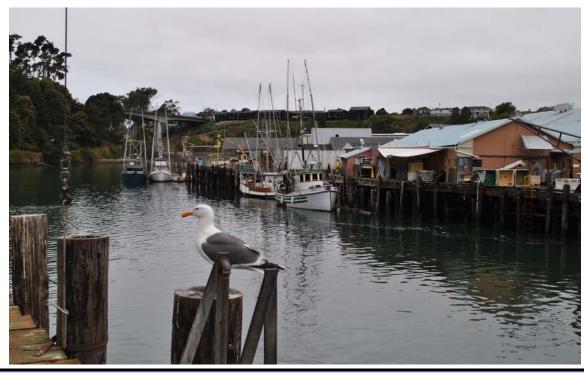
TOTAL \$ 115,407,300



SUMMARY OF PRODUCTION

| COMMODITY | 2011 | 2010 | | | |
|--------------------------------|-------------------|------|-------------|--|--|
| FRUITS AND NUTS | \$
85,339,400 | \$ | 87,134,900 | | |
| LIVESTOCK PRODUCTION | \$
8,859,100 | \$ | 7,718,300 | | |
| LIVESTOCK AND POULTRY PRODUCTS | \$
6,953,200 | \$ | 6,043,700 | | |
| NURSERY PRODUCTION | \$
2,105,000 | \$ | 3,187,000 | | |
| VEGETABLE CROPS | \$
900,000 | \$ | 1,200,000 | | |
| FIELD CROPS | \$
11,250,600 | \$ | 10,907,500 | | |
| FOREST PRODUCTS | \$
59,085,110 | \$ | 57,673,418 | | |
| TOTALS | \$
174,492,410 | \$ | 173,864,818 | | |

| SUPPLEMENT TO CROP REPORT: COMMERCIAL FISH CATCH | | | | | | | |
|--|-----------|-----|------------|--|--|--|--|
| COMMODITY | TOTAL LBS | TOT | TAL VALUE | | | | |
| SABLEFISH | 733,056 | \$ | 3,115,434 | | | | |
| SALMON, CHINOOK | 591,200 | \$ | 2,775,050 | | | | |
| SEA URCHIN, RED | 3,310,111 | \$ | 2,454,458 | | | | |
| CRAB, DUNGENESS | 875,964 | \$ | 2,393,459 | | | | |
| SOLE, DOVER | 1,250,357 | \$ | 559,392 | | | | |
| ROCKFISH, CHILIPEPPER | 512,746 | \$ | 325,004 | | | | |
| SOLE, PETRALE | 96,139 | \$ | 134,407 | | | | |
| THORNYHEAD, LONGSPINE | 322,092 | \$ | 134,321 | | | | |
| THORNYHEAD, SHORTSPINE | 125,365 | \$ | 110,186 | | | | |
| CABEZON | 12,784 | \$ | 65,224 | | | | |
| MICELLANEOUS | 357,395 | \$ | 371,580 | | | | |
| TOTALS | 8,187,209 | \$ | 12,438,515 | | | | |



COMMERCIAL FISH CATCH TEN YEAR VALUE COMPARISON

| YEAR | POUNDS | VALUE |
|------|------------|---------------|
| 2011 | 8,187,209 | \$ 12,438,515 |
| 2010 | 7,784,183 | \$ 7,691,243 |
| 2009 | 8,172,353 | \$ 7,434,164 |
| 2008 | 7,203,296 | \$ 7,112,954 |
| 2007 | 5,931,839 | \$ 7,038,220 |
| 2006 | 5,468,557 | \$ 5,763,048 |
| 2005 | 6,603,170 | \$ 6,615,121 |
| 2004 | 7,058,011 | \$ 7,941,313 |
| 2003 | 9,615,994 | \$ 10,993,736 |
| 2002 | 10,666,604 | \$ 8,260,477 |

UKIAH 100 YEAR RAINFALL DATA (FROM UKIAH FIRE DEPARTMENT RECORDS)

| SEASON | TOTAL | SEASON | TOTAL |
|---------|-------|---------|-------|
| 1910-11 | 32.99 | 1950-51 | 42.28 |
| 1911-12 | 25.73 | 1951-52 | 47.74 |
| 1912-13 | 33.40 | 1952-53 | 45.06 |
| 1913-14 | 54.85 | 1953-54 | 35.74 |
| 1914-15 | 49.28 | 1954-55 | 25.63 |
| 1915-16 | 34.80 | 1955-56 | 51.09 |
| 1916-17 | 30.23 | 1956-57 | 32.36 |
| 1917-18 | 23.43 | 1957-58 | 58.87 |
| 1918-19 | 37.23 | 1958-59 | 26.42 |
| 1919-20 | 19.05 | 1959-60 | 32.60 |
| 1920-21 | 47.94 | 1960-61 | 34.89 |
| 1921-22 | 28.74 | 1961-62 | 31.46 |
| 1922-23 | 30.35 | 1962-63 | 44.45 |
| 1923-24 | 16.19 | 1963-64 | 24.96 |
| 1924-25 | 47.44 | 1964-65 | 50.84 |
| 1925-26 | 26.33 | 1965-66 | 35.46 |
| 1926-27 | 47.32 | 1966-67 | 43.16 |
| 1927-28 | 34.94 | 1967-68 | 32.95 |
| 1928-29 | 24.44 | 1968-69 | 51.28 |
| 1929-30 | 31.08 | 1969-70 | 48.71 |
| 1930-31 | 20.06 | 1970-71 | 38.31 |
| 1931-32 | 27.67 | 1971-72 | 25.61 |
| 1932-33 | 24.71 | 1972-73 | 42.09 |
| 1933-34 | 25.21 | 1973-74 | 57.09 |
| 1934-35 | 33.05 | 1974-75 | 38.60 |
| 1935-36 | 37.83 | 1975-76 | 18.75 |
| 1936-37 | 29.24 | 1976-77 | 14.20 |
| 1937-38 | 55.13 | 1977-78 | 53.66 |
| 1938-39 | 22.86 | 1978-79 | 30.23 |
| 1939-40 | 41.01 | 1979-80 | 44.79 |
| 1940-41 | 56.92 | 1980-81 | 26.82 |
| 1941-42 | 48.21 | 1981-82 | 55.82 |
| 1942-43 | 40.41 | 1982-83 | 70.19 |
| 1943-44 | 26.19 | 1983-84 | 43.76 |
| 1944-45 | 31.74 | 1984-85 | 27.40 |
| 1945-46 | 36.11 | 1985-86 | 48.68 |
| 1946-47 | 25.90 | 1986-87 | 25.25 |
| 1947-48 | 32.93 | 1987-88 | 30.22 |
| 1948-49 | 27.53 | 1988-89 | 31.48 |
| 1949-50 | 29.75 | 1989-90 | 26.91 |

SEASON TOTAL 1990-91 26.00 1991-92 31.38 1992-93 50.49 1993-94 23.73 58.88 1994-95 44.10 1995-96 39.07 1996-97 1997-98 63.95 1998-99 34.77 1999-00 33.81 2000-01 26.68 31.74 2001-02 2002-03 49.70 2003-04 38.99 41.46 2004-05 2005-06 60.39 2006-07 26.15 2007-08 31.64 22.68 2008-09 2009-10 40.51 42.78 2010-11



FISCAL YEAR DATA

FIVE YEAR VALUE COMPARISON **ALL COMMODITIES**

LIVESTOCK AND

| | | | , | | | | |
|------|------------------|----------------------|------------------|------------------|-----------------|------------------|-------------------|
| YEAR | FRUIT/
NUTS |
VESTOCK ODUCTION | POULTRY PRODUCTS | NURSERY
PROD. | VEG
PROD. | FIELD
CROPS | TOTAL |
| 2011 | \$
85,339,400 | \$
8,859,100 | \$ 6,953,200 | \$ 2,105,000 | \$
900,000 | \$
11,250,600 | \$
115,407,300 |
| 2010 | \$
87,134,900 | \$
7,718,300 | \$ 6,043,700 | \$ 3,187,000 | \$
1,200,000 | \$
10,907,500 | \$
116,191,400 |
| 2009 | \$
91,537,300 | \$
7,229,500 | \$ 5,973,900 | \$ 2,900,000 | \$
1,000,000 | \$
9,509,000 | \$
118,149,700 |
| 2008 | \$
80,760,400 | \$
7,179,700 | \$ 8,153,500 | \$ 3,704,600 | \$
900,000 | \$
7,993,200 | \$
108,691,400 |
| 2007 | \$
95,765,700 | \$
7,719,800 | \$ 8,619,700 | \$ 3,583,500 | \$
1,100,000 | \$
11,416,900 | \$
128,205,600 |





TOP TEN GRAPE VARIETY VALUES 2011

| VARIETY | Acres
Bearing | Acres
Total | TONS | VALUE PER TON | TOTAL VALUE |
|--------------------|------------------|----------------|----------|---------------|--------------|
| Chardonnay | 4571 | 4800 | 18,043.7 | \$1,051.56 | \$18,974,033 |
| Pinot Noir | 2553 | 2639 | 6,723.9 | \$2,476.89 | \$16,654,360 |
| Cabernet Sauvignon | 2392 | 2442 | 10,102.3 | \$1,315.75 | \$13,292,101 |
| Zinfandel | 1923 | 1952 | 4,432.1 | \$1,284.93 | \$5,694,638 |
| Merlot | 1588 | 1588 | 5,394.9 | \$943.83 | \$5,091,868 |
| Sauvignon Blanc | 754 | 776 | 3,618.7 | \$1,026.17 | \$3,713,401 |
| Syrah | 691 | 691 | 2,014.5 | \$1,132.99 | \$2,282,408 |
| Petite Sirah | 513 | 556 | 1,728.5 | \$1,216.19 | \$2,102,184 |
| Gewurtzraminer | 213 | 213 | 762.4 | \$1,225.12 | \$934,031 |
| Carignane | 355 | 355 | 1,003.1 | \$853.97 | \$856,617 |

MENDOCINO COUNTY

WINE GRAPE VALUE VS TIMBER VALUE

