

#### San Luis Obispo County **Department of Agriculture** Weights and Measures

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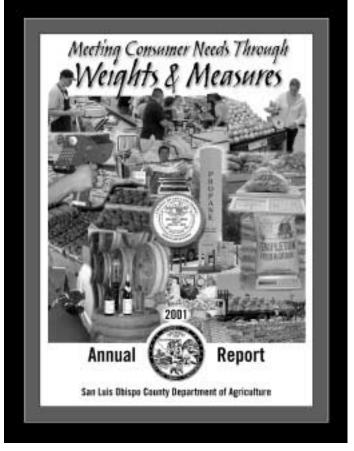
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Bob Lopez

Design and Layout: g Graphics by Erick

San Luis Obispo County Department of Agriculture

The Commissioner/Sealer A Note from...

San Luis Obispo's ever changing rural working landscape, created by farmers and ranchers, produced an estimated value of \$489,783,500 @ the Farm Gate. This figure can be multiplied by 2.5-3.0 to estimate the total economic vitality that the Central Coast experiences each year

due to the hard work of our agricultural community. Our report's focus, "Meeting Consumer Needs through Weights and Measures", celebrates

a critical function of organized societies. Weights and Measures has its foundation in our nation's early farm economy. The function has remained in the Department of Agriculture even though Weights and Measures officials are responsible for fairness in any transaction involving weight, measure, count or time in an ever changing economy including farm, factory and now, the Internet. Our report is dedicated to Steve Morrison, Chief Deputy Sealer of Weights and Measures

and County Employee for 28 years, who retired in 2001. Steve kept our department near the cutting edge and was a significant influence in weights and measures, administration, policy and national model law development which benefited consumers and businesses throughout California

and the Nation. Thank you Steve, for a job well done. Please check out our new Web Site, www.sloag.org. Crop statistics and critical program information will be posted and updated to improve access to county staff and programs. We believe the Internet provides an excellent opportunity to build upon the county's mission and

guiding principles, which are included on page 15. To all the staff and agricultural community members that make this report possible,

Thank You.

Ri Gud

# The Weights & Measures Team... Meeting



Curtis J. Clark, Inspector III



Manuel Mendoza, Measurement Standards Technician II

"I test all gasoline and diesel fuel dispensers at every service station once a year to make sure you are getting a full gallon when you fill up at the pump."





"I am in charge of testing electric meters and gas meters owned by mobilehome parks."



"Gasoline samples are tested for octane. I make sure that oil is labeled properly so you know what you are buying."



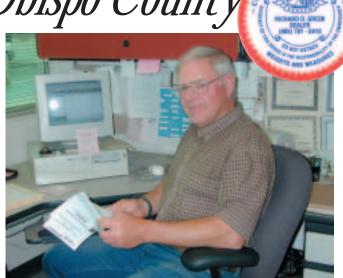
"It is our job to regulate the consumer billing and guarantee the accuracy of all meters."



# Your Needs in San Luis Obispo County



Robert Lopez, Inspector III



Jan Hendrix, Inspector III

"I test large propane

trucks and the small

units where you fill up

the 5-gallon tanks you

use for your barbecues

and motorhomes."







"I open and weigh a wide variety of packaged goods to confirm that the actual weight matches the weight stated on the label."



"Bar codes are scanned on a variety of grocery, department and drug store products to ensure that advertised or posted prices accurately reflect what you are being charged." "Precisely calibrated cattle scales play an important part in determining the cost of beef at the supermarket, as well as protecting the rancher's profit."



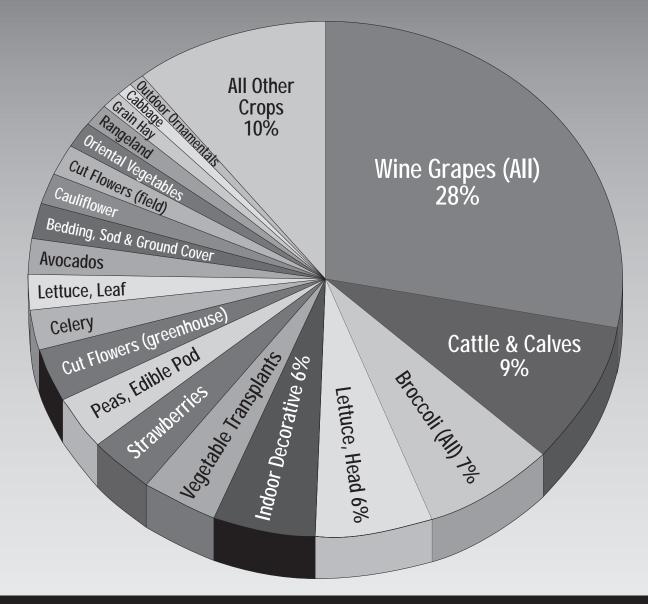
"Moving companies, sand and gravel trucks, and haulers of

bulk agricultural products all depend on consistently

accurate vehicle scales for commerce."

2001 Annual Report

## **Top Twenty Value Crops**



1.	Wine Grapes (All)\$138,054,000
2.	Cattle & Calves \$42,697,000
3.	Broccoli (All)\$35,911,000
4.	Lettuce Head\$30,481,000
5.	Indoor Decorative\$27,290,000
6.	Vegetable Transplants\$21,358,000
7.	Strawberries\$17,707,000
8.	Peas, Edible Pod\$16,093,000
9.	Cut Flowers (Greenhouse)\$16,020,000
10.	Celery\$11,844,000

11.	Lettuce, Leaf\$11,302,000
12.	Avocados\$10,819,000
13.	Bedding, Sod & Ground Cover\$10,349,000
14.	Cauliflower\$9,967,000
15.	Cut Flowers (Field)\$9,124,000
16.	Oriental Vegetables\$9,105,000
17.	Rangeland\$6,528,000
18.	Grain Hay\$4,960,000
19.	Cabbage\$4,623,000
20.	Outdoor Ornamentals\$4,263,000

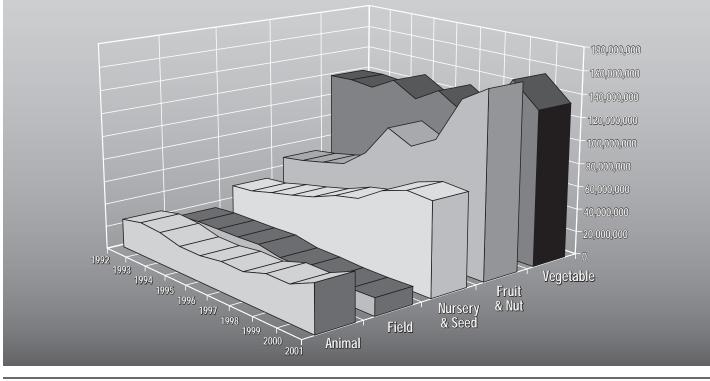
## **Departmental Goals for 2002**

The following goals are in addition to existing programs conducted by the department:

- Further development of our Internet presence to communicate information to the citizens of the County.
- Revise the San Luis Obispo County Grading Ordinance to further protect agricultural resources.
- Facilitate greater communication between farmers and their neighbors regarding pesticide use and public health and safety.
- Develop Geographic Information Maps to assist in managing projects and visually depicting program accomplishments.
- Negotiate with the Coastal Commission to revise the local Coastal Plan affecting agriculture.
- Develop an emergency Food and Agriculture Security Plan to address potential threats to County Agriculture.
- Evaluate all departmental programs for greater efficiency and effectiveness.
- Provide improved office space conditions in Paso Robles and Arroyo Grande.
- Complete planning for an undercover and variable frequency gas station inspection program.

### **Comparison of Valuation of Major Groups During the Past Ten Years**

YEAR	ANIMAL	FIELD	NURSERY & SEED	FRUIT & NUT	VEGETABLE	TOTAL
1992	28,419,000	18,575,000	37,749,000	56,619,000	136,324,000	277,686,000
1993	33,102,000	20,666,000	39,783,000	60,353,000	137,316,000	291,220,000
1994	31,431,000	21,020,000	45,517,000	65,476,000	134,784,000	298,228,000
1995	26,188,000	21,340,000	50,534,000	70,975,000	147,771,000	316,808,000
1996	26,013,000	22,445,000	56,399,000	89,171,000	134,047,000	328,075,000
1997	29,223,000	18,056,000	65,486,000	120,912,000	148,129,000	381,806,000
1998	28,665,000	17,614,000	70,296,000	109,351,000	132,895,000	358,821,000
1999	36,031,000	16,296,000	85,353,000	122,450,000	135,393,000	395,523,000
2000	35,881,000	16,180,000	93,171,000	166,779,000	175,643,000	487,654,000
2001	46,517,000	17,025,000	91,295,500	182,415,000	152,531,000	489,783,500







Steve Morrison

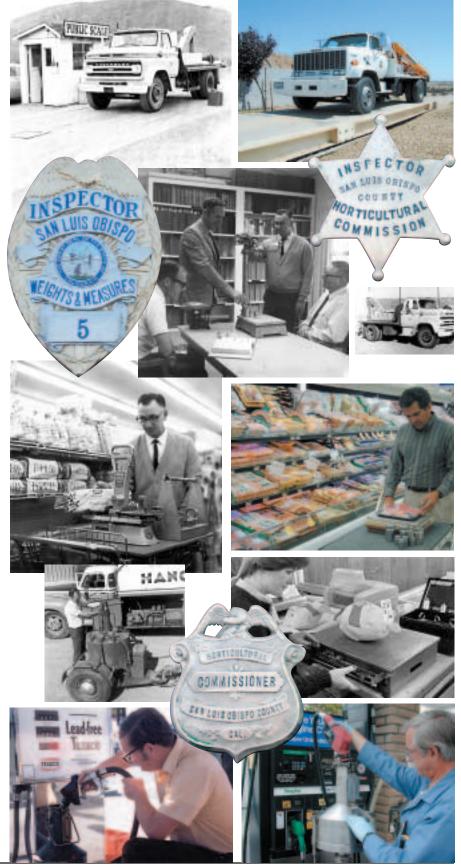
This Annual Report is dedicated to Steve Morrison for his 28 years of service to Weights and Measures Programs and Public Administration at the County, State and National Level.

Steve brought to government an academic background in marketing and private sector experience in the restaurant business. As the Chief Deputy Sealer of the San Luis Obispo County Department of Agriculture/Measurement Standards, Steve's keen intellect, high level of dedication, and leadership produced successful results for any challenge he tackled.

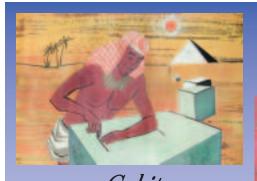
His achievements were based upon his ability to develop relationships and ensure a sound communications process and human network. Furthermore, Steve constantly brought to work an enviable sense of humor and fun enjoyed by coworkers and customers alike.

# Meeting the County's Needs

A tradition of dedication throughout the years...



San Luis Obispo County Department of Agriculture



First known measurement. About 20 inches. Length of forearm from point of elbow to end of the middle finger.



King Henry I decreed – The distance from the point of his nose to the end of his thumb was the lawful yard.

### How Do We Measure Things? It's all a part of our history...

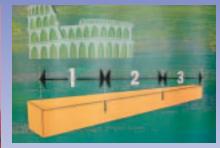


Fathom

In Britain the Anglo-Saxon measure was the fathom, the length across two arms outstreached equal to 4 cubits or 6 feet.



Three barley corns taken from center of ear placed end to end equals on inch. (Edward II, 1324)





The Roman "foot" was  $\frac{2}{3}$  of the Olympic Cubit at 12.16 inches. It was divided into 12 thumbnail breadths called "unciae" by the Romans and "inches" by the British.



Renated by the Sunate and House of Representatives of the France States of America in many field. That the

Secretary of the Treasury be, and he hereby is directed to cause a complete set of all the weights and measures adopted as standards, and now either made or in the progress of manufacture for the use of the several custom-houses, and for other purposes, to be delivered to the Governor of each State in the Union, or such person as he may appoint, for the use of the States respectively, to the end that an uniform standard of weights and measures may be established throughout the United States. Diffee of Literation and Measures - main time - main t

nist.gov



www.westernwma.org

SCHUTS AND MEAN TAK may be ranked among the necessaries of life to every individual of human society, SThey enter into the economical arrangements and daily oxeents of every family. They are necessary to every occupation of human industry; to the distribution and security of every species of property; to every transaction of trade and commerce; to the labors of the hashandman; to the ingenuity of the artificet; to the studies of the philosopher; to the researches of the antiquarian; to the navigation of the mariner, and the marches of the soklier; to all the exchanges of peace, and all the operations of war, so The knowledge of them, as in estalslished use, is among the first elements of education, and is often learned by those who learn nothing else, not even to read and write. st This knowledge is riveted in the memory by the habitual application of it to the employments of men throughout life.

iters growing attacks



# **Animal Industry**

The Animal Industry category jumped nearly 30% due to a greater number of cattle sold and a slight increase in value. The remainder of the animal industry further declined in production and value.



Commodity	Year	No. of Head	Production	Unit	Per Unit	Total
Cattle and Calves	2001 2000	78,000 60,000	520,700 390,000	Cwt Cwt	82.00 80.00	\$42,697,000 \$31,200,000
Milk	2001 2000		43,111 38,011	Cwt Cwt	14.98 16.02	646,000 609,000
Sheep and Lambs	2001 2000	7,600 8,150	9,500 10,595	Cwt Cwt	72.50 78.50	689,000 832,000
Miscellaneous*	2001 2000					2,485,000 3,371,000
TOTAL Animal Industry	2001 2000					\$46,517,000 \$36,012,000

\* Aquaculture, Bees wax, Eggs, Game Birds, Goats, Hogs, Honey, Pollen, Pollination, Poultry, Wool

### **Commercial Fishing**

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12.2		Automations

A rich variety of fishery resources is harvested through our ports each year providing a vital food source, as well as making an important contribution to the local economy.

		Mor Pounds	Morro Bay Pounds Value		Other Ports Value
Fishery	Year	x 1,000	x \$1,000	Pounds x 1,000	x \$1,000
Albacore	2000	859	783	12	12
Bluefin Tuna	2000	44	66	*	*
Cabezon	2000	66	313	29	137
California Halibut	2000	13	32	27	77
Sole	2000	134	62	468	180
Kelp Greenling	2000	7	43	*	*
Lingcod	2000	4	5	2	3
Mako Shark	2000	7	8	*	*
Ocean Shrimp	2000	274	175	29	13
Rockcrab	2000	3	3	73	106
Rockfish	2000	114	333	227	342
Sablefish	2000	29	33	60	59
Salmon	2000	364	640	64	120
Spot Prawn	2000	127	1,059	3	25
Surfperch	2000	7	13	2	4
Swordfish	2000	292	757	*	*
Thornyheads	2000	94	85	130	120
Thresher Shark	2000	7	8	2	3
Miscellaneous	2000	*	*	*	*
Port Totals	2000	2,473,198	\$4,435,547	1,149,469	\$1,242,319
*Unspecified					

# **Fruit and Nut Crops**

Value increased in 2001 by about 9% with a significant recovery from the previous year for avocados and gains in strawberries. Although well over 2,500 acres of wine grapes came into production, the value was up slightly due primarily to a smaller crop from the bearing acreage. Some growers experienced spring frost damage. Oranges and apples continued to suffer from low values.



Сгор	Year	Acr Planted	eage Bearing	Prod Per Acre	luction Total	Unit	Per Unit	Total
Apples	2001 2000	1270 2445	1,270 2,080	9.300 7.490	11,811 15,579	Ton Ton	\$265.00 \$329.00	\$3,130,000 \$5,126,000
Avocados. (Hass)	2001 2000	1838 1562	1,193 1,140	4.580 0.450	5,464 513	Ton Ton	1,980.00 2,940.00	10,819,000 1,508,000
Avocados (Other)	2001 2000	51 57	49 57	4.600 1.750	225 100	Ton Ton	440.00 220.00	99,000 22,000
Grapes, Wine (All)	2001 2000	27,600 26,800	21,614 18,801		104,107 101,430			138,054,000 134,733,000
Chardonnay	2001 2000		4,136 4,051	5.080 6.120	21,011 24,792	Ton Ton	1,528.00 1,540.00	32,105,000 38,180,000
Sauvignon Blanc	2001 2000		812 870	6.270 7.070	5,091 6,151	Ton Ton	967.00 930.00	4,923,000 5,720,000
White Wine (Other)	2001 2000		674 547	5.150 6.000	3,471 3,282	Ton Ton	1,021.00 982.00	3,544,000 3,223,000
Cabernet Sauvignon	2001 2000		6,776 5,895	4.960 5.470	33,609 32,246	Ton Ton	1,306.00 1,324.00	43,893,000 42,693,000
Merlot	2001 2000		3238 2716	5.030 4.920	16,287 13,363	Ton Ton	1,309.00 1,307.00	21,320,000 17,465,000
Pinot Noir	2001 2000		958 545	3.180 3.660	3,046 1,995	Ton Ton	2,404.00 2,305.00	7,324,000 4,598,000
Syrah	2001 2000		1609 1172	3.610 4.140	5,808 4,852	Ton Ton	1,435.00 1,440.00	8,335,000 6,987,000
Zinfandel	2001 2000		2,121 1,877	4.820 5.160	10,223 9,685	Ton Ton	964.00 995.00	9,855,000 9,637,000
Red Wine (Other)	2001 2000		1,290 1,128	4.310 4.490	5,560 5,065	Ton Ton	1,215.00 1,230.00	6,755,000 6,230,000
Lemons	2001 2000	1290 1290	1,210 1,180	14.070 14.130	17,025 16,673	Ton Ton	216.00 224.00	3,677,000 3,735,000
Pistachios	2001 2000	320 214	320 186	0.193 0.600	62 112	Ton Ton	1,960.00 1,900.00	121,000 212,000
Strawberries	2001 2000	725 668	725 668	28.620 29.180	20,750 19,492	Ton Ton	853.39 728.70	17,707,000 14,204,000
Valencia Oranges	2001 2000	351 335	340 333	19.210 12.350	6,531 4,113	Ton Ton	75.00 45.00	490,000 185,000
English Walnuts	2001 2000	2595 2580	2,335 2,320	0.450 0.400	1,051 928	Ton Ton	1,040.00 1,180.00	1,093,000 1,095,000
Miscellaneous*	2001 2000	2430 2490	2,225 2,285					7,225,000 6,000,000
TOTAL Fruit & Nut Crops	2001 2000	38,470 38,441	31,281 29,050					5182,415,000 5166,820,000

\* Almonds, Apricot, Asian Pear, Black Walnut, Bushberry, Cherry, Feijoa, Grapefruit, Horned Melons, Kiwi, Lime, Navel Orange, Nectarine, Olive, Peach, Pear, Persimmon, Pomegranate, Quince, Table Grape, Pepino, Tangelo



## **Vegetable Crops**

After a record year in 2000 with improved prices for most items, 2001 values were down nearly 15%. With few exceptions, most commodities declined in value with some seasonal items, such as peppers and celery suffering major declines after September 11. Poorer growing conditions in the spring contributed to less harvested acres for the year and generally lower yields.

Crop	Year	Harvested Acreage	Production Per Acre	Total	Unit	Per Unit	Total
Beans (Green)	2001	340	470.0	159,800	30#	\$5.78	\$924,000
	2000	980	440.0	431,200	30#	\$4.28	\$1,846,000
Bell Peppers	2001	993	854.0	848,022	30#	3.72	3,155,000
	2000	877	827.0	725,279	30#	7.15	5,186,000
Broccoli (All)	2001	10,002	631.0	6,311,262	23#	5.69	35,911,000
	2000	10,417	642.0	6,687,714	23#	6.36	42,534,000
Cabbage	2001	942	822.0	774,324	45#	5.97	4,623,000
	2000	1,081	860.0	929,660	45#	5.52	5,132,000
Cauliflower	2001	2,438	627.0	1,528,626	25#	6.52	9,967,000
	2000	2,423	637.0	1,543,451	25#	6.32	9,755,000
Celery	2001	1,388	1,114.0	1,546,232	60#	7.66	11,844,000
	2000	1,190	1,156.0	1,375,640	60#	9.10	12,518,000
Lettuce, Head	2001	6,844	681.0	4,660,764	50#	6.54	30,481,000
	2000	6,903	693.0	4,783,779	50#	7.46	35,687,000
Lettuce, Leaf	2001	2,534	773.0	1,958,782	25#	5.77	11,302,000
	2000	3,135	860.0	2,696,100	25#	5.84	15,745,000
Oriental	2001	1,105	829.0	916,045	80#	9.94	9,105,000
Vegetables	2000	1,639	794.0	1,301,366	80#	11.27	14,666,000
Peas	2001	2,924	588.0	1,719,312	10#	9.36	16,093,000
Edible Pod	2000	2,825	539.0	1,522,675	10#	9.78	14,892,000
Spinach	2001	335	730.0	244,550	20#	5.75	1,406,000
	2000	565	748.0	422,620	20#	5.38	2,274,000
Squash	2001	486	639.0	310,554	30#	4.66	1,447,000
	2000	468	746.0	349,128	30#	4.27	1,491,000
Tomato**	2001	58	1,217.0	70,586	20#	17.47	1,233,000
	2000	64	1,358.0	86,912	20#	17.46	1,517,000
Miscellaneous*	2001 2000	3,245 2,840					15,040,000 12,400,000
TOTAL Vegetable Crops	2001 2000	33,634 35,407					152,531,000 175,643,000

\* Anise, Artichokes, Baby Vegetables, Brussel Sprouts, Carrots, Cilantro, Chili Peppers, Cucumber, Endive, Escarole, Garlic, Herbs, Kale, Korean Melon, Leek, Mushrooms, Onions, Parsley, Potatoes, Pumpkins, Radishes, Rhubarb, Spring Mix, Sweet Corn, Tomatillos, Watermelon

\*\* Includes Greenhouse grown tomatoes

## **Nursery Products**

Unlike major increases in previous years, nursery product values increased by only about 2% from 2000. The value for most nursery items declined compared to 2000 due to the slowdown in the economy and the aftermath of September 11.



Crop	Year	Field Production (acres)	Greenhouse Production (sq ft)	Value
Bedding Plants, Sod, &	2001	48	191,500	\$10,349,000
Ground Cover	2000	58	113,000	\$6,055,000
Christmas Trees, Cut	2001 2000	16 19		212,000 242,000
Cut Flowers (Field)	2001 2000	324 318		9,124,000 6,213,000
Cut Flowers (Greenhouse)	2001 2000		3,124,800 3,616,124	16,020,000 23,865,000
Fruit-Nut Trees & Vines	2001	25	106,000	1,700,000
	2000	29	106,000	1,920,000
Indoor Decoratives	2001 2000		2,641,319 1,960,045	27,290,000 22,831,000
Outdoor Ornamentals	2001	54	108,600	4,263,000
	2000	58	109,136	4,532,000
Vegetable Transplants	2001	24	1,366,365	21,358,000
	2000	21	1,218,719	22,650,000
Miscellaneous*	2001	16	304,000	592,000
	2000	11	27,500	480,000
TOTAL	2001	507	7,842,584	\$90,908,000
Nursery Stock	2000	514	7,150,524	\$88,788,000

\*Bulbs, Cacti, Herbs, Propagative plants, Scion wood, Specialty plants, Succulents

## **Seed Crops**

Seed crop acreages slid back to near historical levels.



Сгор	Year	Planted Acreage	Harvested Acreage	Value
Grain Crops*	2001	500	400	\$70,000
	2000	1026	1026	\$133,000
Flower	2001	130	130	220,000
	2000	140	108	380,000
Vegetable	2001	59	55	97,500
	2000	1008	1008	3,870,000
TOTAL	2001	689	585	\$387,500
Seed Crop	2000	2,174	2,142	4,383,000

\* Barley, Oats, Wheat

# **Field Crops**

Growing conditions for field crops were generally favorable. Hay crop values rebounded while grain crops continued the recent trend of declining value.



Crop	Year	A Planted	creage Harvested	Prod Per Acre	luction Total	Unit	Value Per Unit	Total
Alfalfa Hay	2001 2000	3,150 3,240	3,150 3,240	7.62 7.36	24,003 23,846	Ton Ton	\$128.00 \$110.00	\$3,072,000 \$2,623,000
Barley	2001 2000	26,100 21,200	20,600 19,500	0.74 0.96	15,244 18,720	Ton Ton	94.00 102.00	1,433,000 1,909,000
Garbanzo Beans	2001 2000	500 675	500 475	12.00 11.50	6,000 5,463	Cwt Cwt	26.90 26.85	161,000 147,000
Grain Hay**	2001 2000	20,500 17,000	20,100 16,000	2.35 2.25	47,235 36,000	Ton Ton	105.00 94.00	4,960,000 3,384,000
Grain Stubble (Grazed)	2001 2000		45,000 42,200			Acre Acre	5.10 4.70	230,000 198,000
Irrigated Pasture	2001 2000		2,700 4,300			Acre Acre	160.00 190.00	432,000 817,000
Rangeland, Grazed	2001 2000		1,020,000 1,020,000			Acre Acre	6.40 6.65	6,528,000 6,783,000
Safflower	2001 2000	820 1,500	800 1,200	0.39 0.36	312 432	Ton Ton	190.00 200.00	59,000 86,000
Wheat	2000	2,500	1,500	0.85	1,275	Ton	100.00	128,000
Miscellaneous*	2001 2000	1750	1,250 700					150,000 105,000
TOTAL Field Crops	2001 2000	52,820 46,115	1,114,100 1,109,115					\$17,025,000 \$16,053,500

\*Oats, Straw, Sudangrass, Wheat

\*\*Includes winter forage



Agricultural Acreage
1,183,107 acres
1,195,202 acres



Sense of Pride

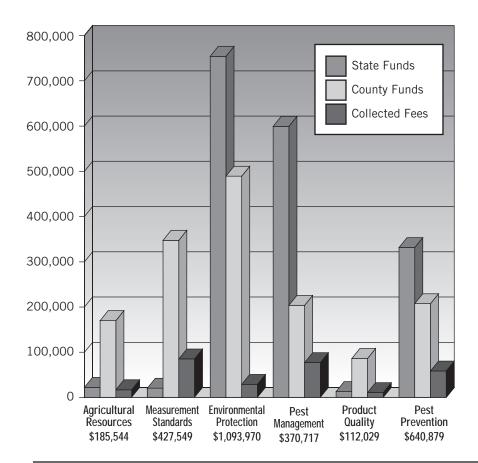
Aim for Excellence

Respect for Others

Response to Change

Fiscal Responsibility

Community Service



#### Mission Statement

The Department of Agriculture/Measurement Standards is committed to providing service with a "cooperative spirit" by ensuring fairness in the marketplace and protecting agriculture, the environment, and the public's health and welfare.

#### **Financial Report**

FISCAL YEAR 2000-2001

REVENUE	3,518,809	
General Funds	1,140,980	32%
State Funds	1,739,603	49%
Collected Fees	276,558	8%
Overhead	361,668	10%
EXPENDITURES	3,518,809	
Salaries & Benefits	2,528,470	72%
Services & Supplies	589,398	17%
Overhead	361,668	10%
Equipment	39,273	1%

#### Funding Sources \$3,518,809.00

Agricultural Resources	\$208,509	
State Funds	22,094	11%
County Funds	169,636	81%
Collected Fees	16,779	8%
Measurement Standards	\$452,701	
State Funds	20,296	4%
County Funds	347,326	77%
Collected Fees	85,079	19%
<b>Environmental Protection</b>	\$1,271,873	
State Funds	754,080	59%
County Funds	489,010	38%
Collected Fees	28,783	2%
Pest Management	\$879,609	
Pest Management State Funds	<b>\$879,609</b> 599,093	68%
	• •	68% 23%
State Funds	599,093	
State Funds County Funds	599,093 203,492	23%
State Funds County Funds Collected Fees	599,093 203,492 77,024	23%
State Funds County Funds Collected Fees Product Quality	599,093 203,492 77,024 <b>\$109,371</b>	23% 9%
State Funds County Funds Collected Fees <b>Product Quality</b> State Funds	599,093 203,492 77,024 <b>\$109,371</b> 12,736	23% 9% 12%
State Funds County Funds Collected Fees <b>Product Quality</b> State Funds County Funds	599,093 203,492 77,024 <b>\$109,371</b> 12,736 86,086	23% 9% 12% 79%
State Funds County Funds Collected Fees <b>Product Quality</b> State Funds County Funds Collected Fees	599,093 203,492 77,024 <b>\$109,371</b> 12,736 86,086 10,549	23% 9% 12% 79%
State Funds County Funds Collected Fees Product Quality State Funds County Funds Collected Fees Pest Prevention	599,093 203,492 77,024 <b>\$109,371</b> 12,736 86,086 10,549 <b>\$596,746</b>	23% 9% 12% 79% 10%





San Luis Obispo County Department of Agriculture / Weights and Measures 2156 Sierra Way, Suite A San Luis Obispo, CA 93401